



DIRECT SALES AGENTS AT ACB BANK

Position Title: Direct Sales Agent

Contract Duration: 1 year (renewable based on performance)

Available Locations:

- Dar es Salaam
- Mwanza
- Arusha
- Dodoma
- Mbeya
- Moshi

As a Direct Sales Agent at ACB Bank, you'll play a vital role in promoting our retail banking services. You'll be responsible for acquiring new customers, meeting sales targets, and delivering a top-notch banking experience.

Key Responsibilities

- Drive sales of retail banking liability products such as savings and current accounts.
- Meet and exceed assigned sales targets on a monthly and quarterly basis.
- Identify and engage potential customers through daily field visits and networking.
- Guide customers through the account opening process, ensuring full compliance with KYC and anti-money laundering policies.
- Maintain high standards of customer service and uphold ACB Bank's brand values.
- Actively contribute to a collaborative, performance-driven environment.

Minimum Qualifications

- Education: Form Four (CSE) up to Diploma level.
- Age Requirement: 18 years and above.
- Strong communication and interpersonal skills.
- Basic understanding of retail banking products (an added advantage).
- Experience in sales or customer service (preferred but not mandatory).
- Ability to work under pressure and meet performance targets.
- Passionate about providing outstanding customer experiences.
- Must own an Android smartphone (Version 7 or higher) with a minimum 5MP camera.

Required Documents for Application

- Updated Curriculum Vitae (CV)
- Copy of NIDA ID
- Copy of academic certificates
- Application letter clearly stating your preferred location/branch
- Smartphone details as per specifications

How to Apply

Email your full application to: recruitment@acbbank.co.tz

Deadline for Applications: 28th July 2025

Why Join ACB Bank?

At ACB Bank, we are more than just a financial institution. We're a team committed to innovation, customer satisfaction, and professional growth. As a Direct Sales Agent, you'll have the opportunity to grow your career, sharpen your skills, and contribute to a bank that's focused on excellence.

- ✓ Professional work environment.
- ✓ Target-based incentives.
- ✓ Opportunity for contract renewal and career growth.
- ✓ Make a real impact in your community