



Job title: Senior Cargo Agent- Dar Es Salaam, Tanzania

Ref #: 226915

Location: Tanzania - Dar Es Salaam

Job family: Cargo & Airport Operations

- Closing date:02-Oct-2025

We are pleased to announce this incredibly exciting opportunity to be part of Qatar Airways, as a Senior Cargo Agent in our office in Dar Es Salaam, Tanzania.

The selected candidate will provide assistance in generating maximum cargo sales in order to meet or exceed the set revenue/tonnage target for stations and to provide customer service in sales and operational areas liaising with GHA at stations and HDQ.

Accountabilities

- Assist to generate maximum revenue by visiting cargo agents, tele-sales and promotional activities.
- Assist to deliver the highest standards of operations through monitoring of cargo build-up, load planning, monitoring of arrival and departure flights for cargo imports and exports landing.
- Perform follow-up activities on any cargo irregularities and mishandling.
- Arrange and deliver necessary cargo stationaries, forms and labels to GHA and appointed sales agent to have smooth handling and comply with regulations.
- Assist customers with all information related to booking, forwarding, delivery, claims in liaison with GHA and HF to ensure a high quality of service is provided.
- Maintain a close coordination between QR space Control and customer by ensuring their shipments are transferred, delivered on time and maximum priority is given to shipments.
- Prepare the monthly marketing report for sales achieved at stations and hand over to the responsible person so as to capture information.

- Coordinate with Customers/Cargo Claims Supervisor at HO and forward all necessary claim documents, handle discrepancies at stations and administrative issues related to stations.

Be part of an extraordinary story

Your skills. Your imagination. Your ambition. Here, there are no boundaries to your potential and the impact you can make. You'll find infinite opportunities to grow and work on the biggest, most rewarding challenges that will build your skills and experience. You have the chance to be a part of our future, and build the life you want while being part of an international community. Our best is here and still to come. To us, impossible is only a challenge. Join us as we dare to achieve what's never been done before. Together, everything is possible

Qualifications

To be successful in this role, you must have:

- Minimum of a High School Qualification
- Working knowledge of DGR, AVI, Temperature Controlled Shipments, IATA and other Cargo related regulations
- Knowledge of cargo sales
- Fluency in written and spoken English

You must be authorized to live and work lawfully in Tanzania.

About Qatar Airways Group

Our story started with four aircraft. Today, we deliver excellence across 12 different businesses coming together as one. We've grown fast, broken records and set trends that others follow. We don't slow down by the fear of failure. Instead, we dare to achieve what's never been done before.

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